

100 BLACK MEN OF AMERICA, INC.

BLUEPRINT FOR SUCCESS



2018 ANNUAL
REPORT

100
BLACK MEN
OF AMERICA, INC.®

GIVING BACK TO OUR YOUTH AND CHANGING THEIR LIFE TRAJECTORY

#GIVETHE100WAY

100 Black Men of America, Inc. (the 100) relies on the support of members, individuals, volunteers, private foundations, and corporations to carry out its mission. Your contribution will make a difference in helping the 100 empower students while building stronger communities.



OUR MISSION

Our Mission is to improve the quality of life within our communities and enhance educational and economic opportunities for all African Americans.



OUR VALUES

We seek to serve as a beacon of leadership utilizing our diverse talents to create environments where our children are motivated to achieve—and to empower our people to become self-sufficient shareholders in the economic and social fabric of the communities we serve.



OUR VISION

We are committed to the intellectual empowerment of the African American community based on the following precepts: respect for family, spirituality, justice, and integrity.



LETTER FROM THE CHAIRMAN OF THE BOARD

Thomas W. Dortch, Jr.
Chairman of the Board

2018 PROVED TO BE A PIVOTAL YEAR FOR NOT ONLY OUR ORGANIZATION, BUT FOR OUR COUNTRY AS A WHOLE. THE CURRENT STATE OF OUR SOCIETY IS AS FRAGILE AS ITS EVER BEEN.

It's our duty as a world-class mentoring organization to continue to evolve in order to effectively deliver our message and continue to reach new audiences. Between the government shutdown, immigration crisis, mid-term election controversies, MeToo Movement, school shootings, and natural disasters, the need for our work and contributions remains at an all-time high.

As we strive towards improving the quality of life within our communities and enhancing the educational and economic opportunities for all African Americans, we must continue to expand our social impact until we put the world on notice. By promoting our social impact across our networks, we continue to build credibility and trust, which allows us to gather more resources and provide opportunities for all African Americans and minority groups.



This past year we led several key initiatives that continued to broaden our impact on the lives we touch and the solutions for which we advocate. We reactivated our Real Men Vote Campaign to encourage members to take their mentees to the polls in hope to increase the voter education, engagement, registration, and mobilization to the polls amongst minorities. U.S. voters turned out in record numbers to participate in the mid-term elections. This is progress that will be cultivated and built upon as we progress to the upcoming elections.

In 2018, we beat industry norms with total fundraising, management, and general costs being 14 percent of total expenditures for the year. This means that 86 percent of the financial investments from our donors and sponsors, at the national level, went directly to serving our youth and communities through programs.

**WE MUST REMEMBER
THAT THE FUTURE
IS CREATED BY
WHAT WE DO TODAY,
NOT TOMORROW.**

Last year I visited over one-third of our chapters and I'm excited about the progress and success I've witnessed. With our district capacity trainings, we have helped strengthen the bridge between headquarters and our chapters through offering targeted trainings and providing resources needed to reignite and reengage our members.

We have expanded commitment from our corporate sponsors which has led us to build true sponsorships. Our sponsors aren't just investing in the work of the 100, but also investing in the members, individual chapters, the network, and the overall impact we make in our communities.

With the leadership of our new CEO, John Armstrong, I am confident in the future of the 100 and the operational leadership at our headquarters office. Mr. Armstrong is focused, experienced, talented, and able to help take this organization to the next level.

As we move forward, I am excited to see the 100 Black Men affiliate chapters' involvement in mentoring and working more closely with their 100-parent chapters. We are also preparing to formally launch our national program of Emerging 100. We want to put special focus on developing the future leaders of our organization. We must remember that the future is created by what we do today, not tomorrow. With this being said, I'm excited for the future of the organization as we continue to put in the hard work day after day.

We are committed to continuing to produce the results that validate your confidence in us. We hope you will find this annual report useful for that validation, as well as to join us in the celebration of our accomplishments.

Sincerely,

A handwritten signature in black ink that reads "Thomas W. Dortch, Jr.".

Thomas W. Dortch, Jr.
Chairman of the Board



86%
**OF FINANCIAL
INVESTMENTS FROM
OUR DONORS AND
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OUR YOUTH AND
COMMUNITIES**

LETTER FROM THE CEO

John E. Armstrong, Jr.
Chief Executive Officer



THROUGHOUT 2018, THE NETWORK OF 100 BLACK MEN OF AMERICA, INC. CONTINUED INFLUENCING AND IMPACTING THE NATION, WHICH FINDS ITSELF AT YET ANOTHER CRITICAL CROSSROAD.

With a strategic and focused effort on community outreach in the areas of advocacy, health and wellness, education, and empowerment, the men of the 100 went to work to address critical issues that negatively impact people of color in America and the communities served by 100 Black Men International chapters. A renewed commitment to engage more strategically with funders and community partners, to maximize current and future impact, resulted in the delivery of much needed workshops, forums, training, town halls, and civic engagement from June through December.

Headquarters operations filled key positions and the Board of Directors was expanded with the appointments of the CEO and critical committee chair positions. Hiring at the staff level provided subject matter experts who delivered chapter development training across the 100 Network. With an ultimate goal of providing increased services to youth and communities for years to come, the training was designed to build 100 chapter sustainability while increasing each chapter's capacity to deliver programs. This is ongoing work that we will continue to build upon in the coming year.

As the 100 proudly carries the mantle of mentoring leaders, we will always advocate for the changes needed to positively impact underserved youth and the communities in which they live. We are thankful for the unwavering corporate, foundation, civic, community, and volunteer supporters who believe in the cause and work of the 100. As political posturing and distractive news stories take the focus off real issues, the financial and in-kind funding we received helped us to refine and deliver a tangible blueprint for future success. The 100 Blueprint can be viewed and downloaded from the 100 website for use by concerned and involved citizens across America and the world.

Sincerely,

John E. Armstrong, Jr.
Chief Executive Officer



#THE100BLUEPRINT

BLUEPRINT FOR SUCCESS

The Network of 100 Black Men of America, Inc. has activated partner-funded programs that deliver education and empowerment across the 100's Four For The Future focus areas.

100 Black Men Chapters deliver unique programs that address specific needs in local communities.

The 100's successful model is a proven blueprint for mentoring and developing young people into future leaders.



MENTORING BLUEPRINT

“We changed the game and started by answering the question: Why do we have mentoring programs? The 100’s Blueprint for Mentoring will equip leaders to address the issues our young people face daily.”

JOSHUA W. MURFREE, JR., PH.D.
PROGRAMS COMMITTEE CHAIR & NATIONAL CHAIR OF MENTORING

100 LEAGUE OF MENTORS

- **THE MENTORING BLUEPRINT INCLUDES DEVELOPING A LEAGUE OF MENTORS**, which encompasses providing train-the-trainer courses at the Annual Conference and regional meetings. The goal is to have at least two individuals trained as potential trainers of mentoring for their respective chapter.
- **THOSE TRAINED “TEACHERS” OF MENTORING CAN CROSS-POLLINATE THEIR SKILLS** within respective regions when mentoring training is requested at the chapter, state or region level. The cross-pollination will lend itself to relationship building and best practices within and between states and regions.
- **THIS STRUCTURE WILL EVENTUALLY STRENGTHEN THE RELATIONSHIP AMONG THE COALITION OF MEMBERS** while being cost neutral for the organization. The Mentoring Chair, along with members of the National Mentoring Committee, will populate each region for oversight and to deliver training when the need arises.

Mentoring training for chapter mentors and mentees will be an evolution into the future as they can both be trained through advanced technology under our creative and innovative platform of training and certification.



100 Member, Dr. Tommie Smith, U.S. Olympic Gold Medalist, Educator and Founder of the Tommie Smith Youth Initiative, Inc. encourages a mentee while attending the 32nd Annual Conference in Hollywood, FL.

ECONOMIC EMPOWERMENT BLUEPRINT

“The Economic Empowerment Blueprint identifies and works with members and supporters to establish a strategic ecosystem of corporate and entrepreneurial connections that deliver education opportunities, mentoring and capital fund development.”

MILTON H. JONES, JR.
TREASURER & ECONOMIC EMPOWERMENT CHAIR

The Five Empowerment Goals of the Economic Empowerment Committee



BETTER CONNECTIONS

Identify members and supporters who are Key Executives and Influencers in major corporations



UNITY AND UPLIFTING

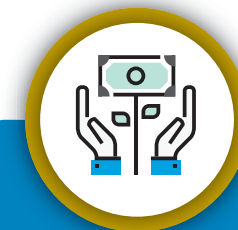
Identify members and supporters who own or have significant control of their Major Entrepreneurial Companies



EDUCATION

Identify members and supporters who can conduct Business Improvement seminars

Work with Sponsor Development and members to obtain funding to build and deliver Financial Literacy and Personal Financial Management Education



RAISING CAPITAL

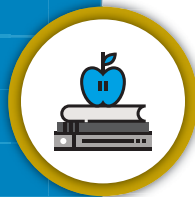
Identify members and supporters who can work to formally create a Capital Fund to invest in Membership Enterprises



FUTURE GROWTH

Identify members and supporters who can help our student mentees understand the importance of business ownership





EDUCATION—K-12 VISION BLUEPRINT

“The vision for the K-12 Blueprint is that all children will attend a thriving school that prepares all students to graduate ready for college, career and community.”

DR. FLOYD ROSE
EDUCATION COMMITTEE CO-CHAIR, K-12

CORE VALUES

To actuate this vision into a reality, schools must be values-driven from classroom to the boardroom. And those core values represent schools as anti-racism, inclusion, and alliance to all children and their families.

EXCELLENCE

Assurance that all youth develop core competencies and engage in deep learning through rich, challenging, inclusive, and culturally responsive learning experience, in academics, the arts, and social development.

BELONGING

Students, staff, and families of all races, ethnicities, faiths, home languages, immigration statuses, disabilities, sexual orientation, and gender identities are valuable members of the educational community.

RACIAL EQUITY AND SOCIAL JUSTICE

Schools must take responsibility for the ways that current policies and practices serve to reproduce inequities and take action to close the gaps in opportunity that lead to racialized outcomes for children and youth of color.

GOALS

Every child is on track to graduate ready for college, career, and community measured by:

- Child readiness for school
- Grade 3 reading proficiency level
- Reading proficiency level, post grade 3
- Reading grade, post grade 3
- Math proficiency level, grade 8
- Math grade
- Middle and High School students achieving a 3.0 GPA or higher
- Advanced coursework participation and success rate
- Postsecondary enrollment rate
- Self-reported surveys



The K-12 Sub Committee will:

- **SEEK OUT AND ELEVATE THE VOICES** of all with special attention to the influence and the leadership of students, staff, and families of color.
- **BE ACCOUNTABLE FOR HIGH-QUALITY IMPLEMENTATION OF PRACTICES** that produce positive results and dedicated attention necessary to manage complex and sustainable change.
- **BE A RECEPTACLE OF NEW IDEAS**, embracing the creativity of educators, and grassroots innovation in and beyond the classroom.

EDUCATION—HIGHER EDUCATION BLUEPRINT

“The five key areas driving the work of the Education Committee and Subcommittee on Higher Education are Access, Accreditation, Affordability, Graduation Rates, and Accountability.”

DR. JOSEPH SILVER
EDUCATION COMMITTEE CO-CHAIR, HIGHER EDUCATION

ACCESS

A lack of access to higher education has become an impediment to increased quality of life for many Blacks and particularly Black Males. The 100 Education Higher Education Subcommittee will study and try to understand the barriers that prevent Black males from enrolling in colleges and universities. All 100 chapters and other organizations will be engaged to have a national discussion on increasing access to develop recommendations to address this critical problem.

ACCREDITATION OF COLLEGES AND UNIVERSITIES

Regional accreditation is necessary for all colleges to receive benefits under Title IV, including financial aid. HBCU's have a collective student population in which over 90 percent receive financial aid to finance their education. If accreditation is lost, this would create a huge problem in funding the education for these students. Efforts will be made to increase the awareness of things colleges and universities need to do in order to achieve and maintain accreditation. Seminars and workshops will be conducted so the colleges and universities can be proactive rather than reactive as it relates to accreditation matters.

AFFORDABILITY

Cost of attendance is a major barrier to a college education for many Black students. Experts will be invited to a national discussion on ways to eliminate the financial barriers to a college education. The recommendations resulting from this national discussion will be shared with local, state, and national stakeholders for implementation to impact affordability.

GRADUATION RATES

Graduation rates of colleges and universities are front and center in any discussion of higher education. There are many factors that can impact graduation rates and these factors must be discussed and understood. Access to federal funds for higher education is increasingly being tied to graduation rates. This reality will impact Blacks disproportionately.

Experts will be invited to a national discussion on ways to increase graduation rates. The recommendations resulting from this national discussion will be shared with local, state, and national stakeholders for implementation to impact graduation rates.

ACCOUNTABILITY

Higher education is accountable to many stakeholders including students, parents, alumni, funders, accreditation agencies, lawmakers, and other stakeholders. There is a national debate as to whether or not colleges and universities operate in a manner that is transparent and efficient. With the rising cost of a college education, there is more scrutiny as to outcomes and rightfully so. This reality impacts the perception of colleges and universities across the country, which impacts funding and overall support. Experts will be invited to a national discussion on ways to increase accountability in higher education. The recommendations resulting from this national discussion will be shared with local, state, and national stakeholders for implementation to increase accountability in higher education.





HEALTH & WELLNESS BLUEPRINT

“The mission of the 100’s Health & Wellness Committee is to help mitigate the disease burden in African American communities through health equity and to encourage people to embrace a culture of fitness and healthy lifestyles.”

MARK ALEXANDER, PH.D.
SECRETARY, HEALTH & WELLNESS CHAIR

100 Mentees engage in hands-on Health & Wellness demonstrations to learn how diseases affect major organs in the body.

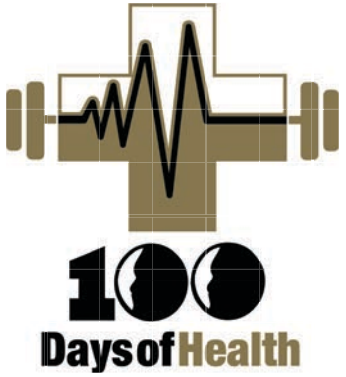


The Goals of the Global Health & Wellness Mission Are:

- To fortify local capacity to catalyze policy change that will allow the development of sustainable communities
- Achieve a stepwise progression of outcomes that will lead to communities with enhanced equitable access to opportunities for health and fitness
- Identify the unique barriers that communities face in achieving health equity
- Organize community coalitions to address barriers and maximize community strengths
- Devise engaging social marketing strategies that will facilitate community participation
- Increase community awareness and commitment to smoking cessation, smoke-free environments, (and other harmful behaviors)
- Build community capacity to enact advocacy mechanisms and catalyze local policy changes to facilitate increased physical activity, enhanced nutrition, and harmful behavior practices
- Mentor youth as a gateway to involving families to increase household physical activity, the quality of nutrition, and commitment to overall healthy environments
- To engage households in sustainable community-wide efforts to maintain healthy lifestyles

Creating healthy communities through policy, practice, education, and a focus on health equity:

- Health Equity
- Child Health
- Physical Fitness
- Nutrition
- Smoking Cessation/Prevention
- Cardiovascular Disease Prevention
- Cancer Control
- 100daysofhealth.org (launched on New Year’s Eve 2018)



VISIT
100DAYSOFHEALTH.ORG
FOR HEALTH EDUCATION AND WELLNESS EMPOWERMENT



The 100’s Health & Wellness Committee does not work independently. The Committee collaborates with a host of national, state, and local organizations/agencies to achieve its goals, including:

- National Black Nurses Association
- National Medical Association
- National Centers for Disease Control & Prevention
- Prostate Health Education Network
- AARP
- Association of Black Cardiologists
- African Americans Against Alzheimer’s
- Amateur Athletic Union
- USA Track & Field

Academic Research Groups/Institutions:

- Center for Healthy African American Men through Partnerships (CHAAMPS) led by the University of Alabama at Birmingham and University of Minnesota
- Minority Mens Health Initiative (MMHI) led by Hampton University
- University of South Florida, School of Public Health
- University of Wisconsin, Carbone Cancer Center





LEADERSHIP DEVELOPMENT BLUEPRINT

“Our Collegiate 100®, a dedicated volunteer network of college students, serve as role models through mentorship to youth in underserved communities while enhancing their own personal college careers.”

MICHAEL W. VICTORIAN
COLLEGIATE 100 CHAIR

THE 100'S LEADERSHIP MODEL WILL BUILD A SUCCESSION PLANNING STRUCTURE WITHIN THE ORGANIZATION,

along with a model to train other leaders throughout the country. The 100 Black Men of America, Inc. plans to train leaders to become CEO's, Presidents, Directors, and Managers while training youth to become future leaders. The youth component is handled by the Wells Fargo Sophomore Scholars Program in which Chapters receive grant funding for the programs.

The 100 Leadership Development Institute (100LDI) will develop a strategic planning and leadership platform model aimed at being second to none. The 100LDI will work to become the innovative, best practice model that substantiates continual leadership growth as demonstrated throughout the 100 chapter network.

A Leadership Selection Committee will select a class of leadership cohorts to present for Board approval, based on submissions from both individuals and chapters. The 100 Board of Directors will make final approval on all cohort leadership groups for 100 Black Men of America, Inc. Leadership Classes. Once selected, the cohort will be instructed to complete a whitepaper leadership module that will support the work of the 100, centered around *Four For The Future*.

100LDI TRAINING TOPICS

- Being a Great Leader
- Leadership as Succession Planning
- New Ways of Doing Business
- Highly Effective Leadership
- Leadership in a Global Society
- Leadership in a Non-Profit Society

Following successful completion of all modules, participants will receive a certificate signed by the Chairman of the Board, President of the CEU certifying institution and the 100 Program Chair.

LEADERSHIP DEVELOPMENT OF MEMBERS

The ongoing development of members is vital to the sustainability of the mentoring and community outreach work of the 100. Regional capacity building training that was relaunched in 2018 will continue as part of the 100's leadership model. Member training at the Annual Conference, Fall Leadership Conference and the Leadership Summit will always include member focused workshops designed around deepening current skills, engaging stakeholders, influencing and leading others to amplify results, operating a strategic nonprofit, and establishing partnerships.

THE NEXT GENERATION OF LEADERS

Leadership development within the 100 Black Men of America, Inc. encompasses emerging leadership and pipeline leadership programs. In 2018 the organization committed to scaling the Emerging 100® nationally. Current chapters that exist in Atlanta, Metro Houston, South Metro Atlanta, and St. Louis will be replicated as Emerging 100 auxiliary organizations cross the 100 Network. The purpose of the Emerging 100 is to provide an avenue for 100 Black Men chapters to continue their mentoring to young professionals after graduation from college, delivering on the 100's philosophy of Mentoring The 100 Way® Across a Lifetime. The Emerging 100 is a stellar group of young professionals expanding the reach, capacity and impact of the 100.

In 2018, the 100 accelerated leadership development training for the Collegiate 100® to include The Next Generation Conference during the fall of 2019. With a focus on preparing these individuals to shift from managing self to managing others, the 100 is dedicated to developing future leaders for world impact.

OUR MENTEES

100 Black Men Mentors make the personal and professional growth of 100 Mentees a priority while shaping the skills that help students transition to the next stages of education, work, life, and leadership. 100 Mentees show respect, are open and honest, make time to meet, and commit to the education, empowerment and leadership development programs of their chapter.



BRYCE LOGAN
KNOXVILLE, TN

BRYCE LOGAN

Senior, L&N STEM Academy – 100 Black Men of Knoxville, Inc.

“The first time I heard of the 100 Black Men of Greater Knoxville, Inc., I was 12 years old attending Holston Middle School. I didn’t know what to think of the program at first nor did I understand why I needed to be a part of it.

Looking back, it was one of the best decisions that my mother could have made for me. The 100 Black Men of Greater Knoxville, Inc. has invested in me for nearly six years. I would spend at least one Saturday a month with my mentors. I was exposed to new mentors, guest speakers, career professionals and dignitaries, including the Mayor and City Council representatives.

I have learned a lot about this organization and the people who support it. Watching my mentors in different scenarios have shown me how to act and conduct myself. I’ve watched how they treat and address each other with respect. My mentors are great role models, offering life lessons that have benefitted me greatly. My mentors are a part of the reason why I am the young man that I am today.

I want to thank every single person with 100 Black Men of Greater Knoxville, Inc. for giving me the best six years and foundational skills I will use throughout my life.”

ROSS JORDAN

Senior, Morehouse College – 100 Black Men of Atlanta, Inc.

“The 100 Black Men of Atlanta, Inc. and the Collegiate 100 of Atlanta have been one of the highlights of my college matriculation.

I have gained a large amount of advice, assistance, and leadership development skills that I will take with me for the rest of my life. Mr. Fred Parham has been a tremendous mentor to me, as he has always kept it authentic and never let me stray from the goal when times were rough.

I want to thank the Collegiate 100 for allowing me to serve as the president for the past school year. I met friends, but more importantly, we became family. I will never forget the amount of love and support that this organization invested in me, so that I could develop personally, and professionally. After college, I plan to engage with the other chapters around this great nation to continue to spread love and kindness to people in need of assistance.

Service is what this is all about and I do not plan to stop serving communities.”



ROSS JORDAN
ATLANTA, GA

KEANA JOHNSON

Virginia State University – 100 Black Men of Jacksonville, Inc.

“This year I graduated debt free from Virginia State University with honors.

This opportunity is one that I never imagined in my wildest dreams would be possible. This entire experience was afforded to me through the 100 Black Men of Jacksonville, Inc. and their college fair, which they hosted four years ago in Jacksonville, FL. Before attending this event, I had never heard of Virginia State University and had no intentions of going to school in the state of Virginia or an HBCU.

The college fair led me to what I consider to be the best choice I have ever made in my academic career. These four years have presented me with internships all over the country, conferences filled with networking opportunities,

and professors that push me to strive for the absolute best while mentoring me along the way. There isn’t a single thing I would change about how I got to VSU or why I chose to stay after my first semester. The impact that my affiliation with the 100 Black Men of Jacksonville had on my future was something that I couldn’t have conceived before being introduced to the organization.

I would like to thank the 100 Black Men of Jacksonville, Inc. for giving me the opportunity to broaden my horizons and providing access to a wonderful higher learning experience.”



KEANA JOHNSON
JACKSONVILLE, FL

NICHOLAS ASH

Junior, Ball State University – 100 Black Men of Indianapolis, Inc.

“100 Black Men of Indianapolis, Inc. has been a fundamental force in my personal growth, professional development, and academic success.

I completed The Beautillion Militaire Scholarship Program, attended the 30th Annual Conference in 2016, and served as one of the emcees for the Report from Our Youth Breakfast. What I gained from those experiences still helps me today and has equipped me with the tools to be successful.

I am completing my Junior year of college as an Economics major. This summer I will be interning with Wells Fargo’s Wealth & Investment Program in Minneapolis. I achieved these successes because I learned the importance of creating a plan, setting goals, networking, and thinking ahead. The 100 has helped me believe in myself and strive for more.

The organization’s programs and mentorship cultivated me to be the focused and grounded individual I am today, and I couldn’t be more grateful.”



NICHOLAS ASH
INDIANAPOLIS, IN



ROBERT BAHAM
BATON ROUGE, LA

ROBERT BAHAM

Junior, Lee Magnet High School –100 Black Men of Metro Baton Rouge, Inc.

“I joined the 100 Black Men of Metro Baton Rouge’s mentoring program, Project Excel when I was 13 years old.

Initially, I hated it. I had to wake up early on Saturday mornings and sit with strangers I didn’t know. I felt like I knew everything they were teaching me in regard to respecting authority, staying away from drugs, and being punctual.

Now, I have a much better understanding of the work of the 100 and how it has impacted me. The organization has given me great opportunities like attending the 100 Annual Conference and networking. During the conference, I had great interactions with mentees from all around the country, and many I still keep in touch with.

The 100 has increased my leadership skills and taught me to be the best example that I can be for my community; I have even encouraged my younger cousin to join Project Excel.

I look forward to the continued support and gaining additional life skills from the 100 in my senior year. My mentors will guide me towards reaching my goal of going to an HBCU such as Howard University or Prairie View A&M College as I pursue a degree in Civil Engineering.

I appreciate my mother and my mentors at the 100 Black Men of Metro Baton Rouge, Inc. for making me a powerful young black man.”

CHRISTOPHER COLLINS

Senior, Homewood-Flossmoor High School – 100 Black Men of Chicago, Inc.

“My time with the 100 Black Men of Chicago, Inc. has been very eye-opening.

I’ve learned a lot from the weekly sessions and have been exposed to many different career paths. I also received valuable insights regarding life in America as an African-American male. I enjoyed learning about the stock market most of all. Even though I am not interested in a career in law, the mock trial sessions were very interesting as well.

I’ve learned a lot in such a short amount of time. I appreciate my mentors for helping me update my resume in preparation for the annual college fair that the chapter sponsors. I’ve attended the college fair for the past two years. It has helped me decide which college is the best for me.

The 100 Black Men of Chicago, Inc. has been a beneficial organization for me and I’m glad to have been a part of it.”



CHRISTOPHER COLLINS
CHICAGO, IL



2018 MENTEE OF THE YEAR

JACOB PEARSON

100 Black Men of South Metro, Inc.

Members, mentees, sponsors and attendees celebrated the accomplishments of the 2018 Mentee of the Year during the 32nd Annual Conference in Hollywood, FL, where Jacob’s command of an audience was demonstrated during multiple events. As he accepted his award, and in the video presentation, Jacob displayed gratitude and leadership beyond his years.

Last year, Jacob was described by the South Metro Chapter as smart, respectable, driven, and someone who embodies the legacy of the 100. While participating in the 100’s Rites of Passage Program, Jacob was very active with organizations throughout Atlanta, including those serving the homeless community and people diagnosed with mental illness. Through volunteer work, participation in various leadership academies, multiple extracurricular activities, including football and band, Jacob has developed leadership skills at a young age.

Jacob has spoken at events throughout Alabama and Georgia. He is driven to motivate and empower young people to become leaders. In fact, his favorite speech for youth-related events is *I Am A Leader*. We are encouraged by Jacob and the young people like him who are becoming the next generation of leaders.

PROGRAMS FOR SUCCESS

As 100 Black Men of America, Inc. reviewed, planned, drafted, and advanced the 100 blueprint we delivered partner-funded programs that can be modeled by organizations to deliver a positive impact on youth and communities.



PATHWAYS TO SUCCESS

The 2017-2018 Wells Fargo Pathways to Success program was designed to provide early opportunities for high school students to learn workforce readiness skills and receive an introduction to corporate careers and entrepreneurship.

WELLS
FARGO

The program was successfully facilitated by 18 participating chapters working with schools and communities in their service area. The 18 chapters received a \$10,000 implementation grant for the program. Each chapter committed to invest an additional \$1,000 in the program, which was a combination of chapter or sponsor funding and/or in-kind resources. The chapters leveraged its influence and networks to secure supplemental resources to maximize impact and student and program success. The participating chapters will continue to work with the educators, businesses, parents, and students of each area to provide early opportunities for students to learn workforce readiness skills and receive an introduction to corporate careers and entrepreneurship.



Wells Fargo, Senior VP Community Relations, West Region, Brenda Wright pictured with Pathways to Success participants during *Shark Tank* presentations.

18

CHAPTERS PARTICIPATED

436

STUDENTS COMPLETED
THE PROGRAM

\$10,000

PER CHAPTER (\$180,000)

CHAPTER GRANTEES

- 100 Black Men of Chicago, Inc.
- 100 Black Men of Greater Charlotte, Inc.
- 100 Black Men of Greater Montgomery, Inc.
- 100 Black Men of Jacksonville, Inc.
- 100 Black Men of Long Island, Inc.
- 100 Black Men of Los Angeles, Inc.
- 100 Black Men of Louisville, Inc.
- 100 Black Men of Madison, Inc.
- 100 Black Men of Metro Baton Rouge, Inc.
- 100 Black Men of Metro Houston, Inc.
- 100 Black Men of New York, Inc.
- 100 Black Men of Philadelphia, Inc.
- 100 Black Men of Prince George's County, Inc.
- 100 Black Men of South Florida, Inc.
- 100 Black Men of South Metro, Inc.
- 100 Black Men of Tampa Bay, Inc.
- 100 Black Men of Triangle East, Inc.
- 100 Black Men of Western Pennsylvania, Inc.



HACK4HEALTH

The 100 Black Men of America, Inc. launched a Food Empowering Decisions in Unhealthy Places (Fed-Up), Hack4Health Campaign with five of its chapters.

The campaign was a unique opportunity for young leaders, mentors, and other community stakeholders from the five chapters to collaborate, share, and develop impactful solutions to real-world healthy eating and healthy lifestyle issues. Chapters used a collaborative model to convene key stakeholders from local Walmart, grocers, local academic institutions, business associations, restaurants, public health offices, and the commercial food industry to solve some of our most complex food challenges. The Hack4Health Campaigns were located in or near low-income communities which are often classified as urban food deserts. The collaborations were specific to each community and developed during planning sessions and two Hack4Health events.

The Fed-Up Hack4Health Campaign lead to:

- Increased awareness and identification of Community Health Liabilities
- Asset Maps created within communities for healthy living providers and amenities
- Solutions to connect the community health deficiencies to positive health assets
- Implementation of the youth-developed ‘hacks/ideas’ in local communities
- Youth empowered to be engaged as health advocates for themselves, their peers, and families
- Healthier communities and more productive citizens



(Left) Hack4Health participant evaluating the nutrition facts label on box of favorite cereal.

(Right) Dentists providing free checkups during Hack4Health health fair.

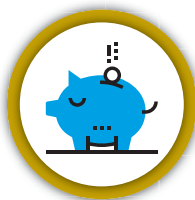
5 CHAPTERS PARTICIPATED

239 STUDENTS COMPLETED THE PROGRAM

\$15,000 PER CHAPTER (\$75,000)

CHAPTER GRANTEEES

- 100 Black Men of Long Island, Inc.
- 100 Black Men of Madison, Inc.
- 100 Black Men of Middle Tennessee, Inc.
- 100 Black Men of San Antonio, Inc.
- 100 Black Men of Triangle East, Inc.



DOLLARS AND \$ENSE

Dollars and \$ense is a financial literacy program sponsored by State Farm Insurance Companies.

The program was designed to help high school students understand basic savings/investment principles, provide hands-on learning experience around financial planning, and to apply these standards in their day-to-day lives.

The State Farm investment was used to support the implementation of the Dollars and \$ense Program. All Dollars and \$ense chapter grantees received a \$4,000 grant. All participating contestants received a participation medal, backpack, and notebook as competition prizes.

The 15 chapters that participated in the 2018 Dollars and \$ense program reported tremendous programmatic success and operational enhancements.



1ST PLACE 100 BLACK MEN OF NORTH METRO, INC.

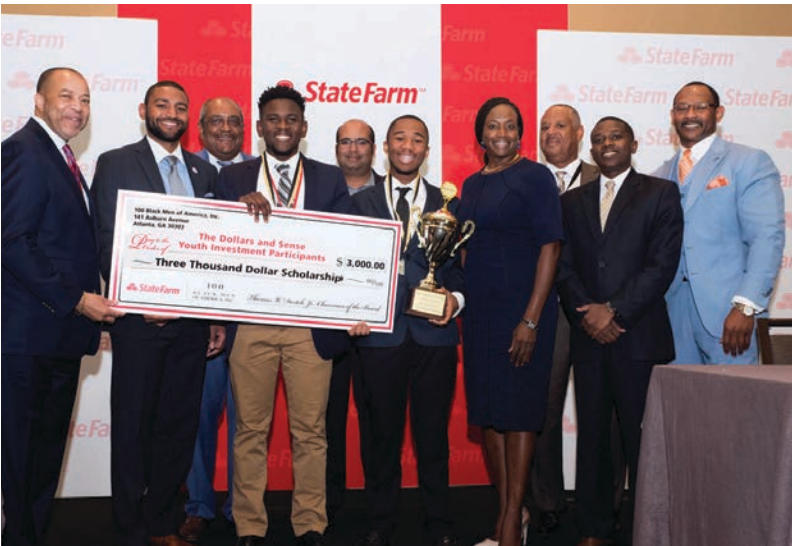
Each member of the first place team was awarded a college scholarship in the amount of \$3,000 and a team trophy.

2ND PLACE 100 BLACK MEN OF INDIANAPOLIS, INC.

The second place runner-up received a \$1,500 scholarship.

3RD PLACE 100 BLACK MEN OF CENTRAL ILLINOIS, INC.

The third place team received a \$1,000 scholarship.



Winners of the Dollars and \$ense competition, 100 Black Men of North Metro, Inc., are pictured with the State Farm team and judges, along with Program Chair, Nathaniel Haugabrook, and Chairman Dortch.

15 CHAPTERS PARTICIPATED

239 STUDENTS COMPLETED THE PROGRAM

\$4,000 PER CHAPTER (\$60,000)

CHAPTER GRANTEEES

- 100 Black Men of Central Illinois, Inc.
- 100 Black Men of Chicago, Inc.
- 100 Black Men of Greater Charlotte, Inc.
- 100 Black Men of Greater Columbia, Inc.
- 100 Black Men of Greater Lafayette, Inc.
- 100 Black Men of Greater Montgomery, Inc.
- 100 Black Men of Greater Washington, D.C., Inc.
- 100 Black Men of Indianapolis, Inc.
- 100 Black Men of Madison, Inc.
- 100 Black Men of Metro Baton Rouge, Inc.
- 100 Black Men of New York, Inc.
- 100 Black Men of North Metro, Inc.
- 100 Black Men of Prince George’s County, Inc.
- 100 Black Men of Rome-NWGA, Inc.
- 100 Black Men of South Metro, Inc.



HANDS ON BANKING

100 Black Men of America, Inc., in collaboration with Wells Fargo expanded its mentoring initiative, Mentoring the 100 Way Across A Lifetime, by awarding 12 — \$6,000 chapter grants — to support the expansion of an existing program or the establishment of a new mentoring program.



The Wells Fargo Hands on Banking program covered all the basics of smart money management. The curriculum was designed for two age groups: Students (ages 11–13) and Young Adults (ages 15–21). The Wells Fargo Hands on Banking program was an easy and enjoyable way to teach and learn the essentials of financial education:

- the basics of bank services
- the importance of saving
- smart money management
- using credit responsibly
- investing
- wealth building, and more.

Through Chapter operated, one-on-one or group mentoring efforts, members of 100 Black Men of America, Inc. forged relationships with youth to help them become people of character with strong values. The program aimed to guide youth in establishing and attaining their goals through hard work and commitment.

The 12 chapters that participated in the 2018 Mentoring the 100 Way Across A Lifetime: Wells Fargo Hands on Banking program had a minimum of 35 participants and reported tremendous programmatic success and operational enhancements.

Students participating in the Mentoring the 100 Way Across A Lifetime: Wells Fargo Hands on Banking program gained increased understanding of financial literacy, and more-focused economic empowerment mentoring.



Hands on Banking Idea Lab participants pictured with Brenda Wright, Senior VP West Region, Community Relations, and the Wells Fargo team, judges, and Chairman Dortch.

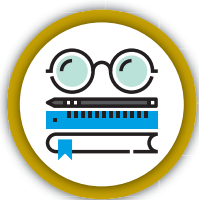
12
CHAPTERS PARTICIPATED

472
STUDENTS COMPLETED
THE PROGRAM

\$6,000
PER CHAPTER (\$72,000)

CHAPTER GRANTEES

- 100 Black Men of Chicago, Inc.
- 100 Black Men of Greater Columbia, Inc.
- 100 Black Men of Greater Washington, D.C., Inc.
- 100 Black Men of London, England, Inc.
- 100 Black Men of Long Island, Inc.
- 100 Black Men of Los Angeles, Inc.
- 100 Black Men of Madison, Inc.
- 100 Black Men of New York, Inc.
- 100 Black Men of North Metro, Inc.
- 100 Black Men of Prince George’s County, Inc.
- 100 Black Men of Rome-NWGA, Inc.
- 100 Black Men of South Metro, Inc.



SOPHOMORE SCHOLARS PIPELINE PROGRAM



In an effort to provide early awareness of the Wells Fargo Collegiate Opportunities Pipeline and increase applicant quality, 100 Black Men of America, Inc. continued the Sophomore Scholars Pipeline program with its Collegiate 100® chapter network.

WORKSHOPS FOR FRESHMAN STUDENTS COVERED THE FOLLOWING TOPICS:

- Professional Development Workshop
- Specialized Soft-Skills Training
- Resume and Interview Preparation
- Panel Discussions with Wells Fargo Managers and Senior Leaders
- Mock Interviews

PROGRAMMATIC OBJECTIVES OF THE 2018 WELLS FARGO SOPHOMORE SCHOLARS PIPELINE PROGRAM WERE TO:

- Enhance the writing skills of our 100 Black Men chapters’ Collegiate100® students
- Strengthen participants’ application completion capabilities
- Expand the participants’ awareness of Wells Fargo’s unique values and culture
- Provide a relevant program for 100 Black Men chapters that also support Wells Fargo’s commitment to outreach, education, and inclusion

Chapters had a minimum of 25 participants who were selected based upon being both college freshmen and Collegiate 100® students. Males and females were included who demonstrated a strong desire to take advantage of mentoring opportunities.

The 2018 *Wells Fargo Sophomore Scholars Pipeline* program was facilitated with universities and communities in their service area. The participating chapters of the 100 Black Men of America, Inc. will continue to work with mentors and Collegiate 100® students in each area to realize the stated programmatic objectives.

The support received from Wells Fargo was essential in our chapters’ ability to advance our mission. It is our hope that with continued support from Wells Fargo and other community partners, we can continue to enhance the skills of our collegiate students and provide a relevant program for 100 Black Men chapters that also supports Wells Fargo’s commitment to outreach, education, and inclusion.

6
CHAPTERS PARTICIPATED

195
STUDENTS COMPLETED
THE PROGRAM

\$5,000
PER CHAPTER

GENDER MIX — INCLUDES PARTICIPANTS WHO COMPLETED THE PROGRAM

137
MALE STUDENTS — 70%

58
FEMALE STUDENTS — 30%

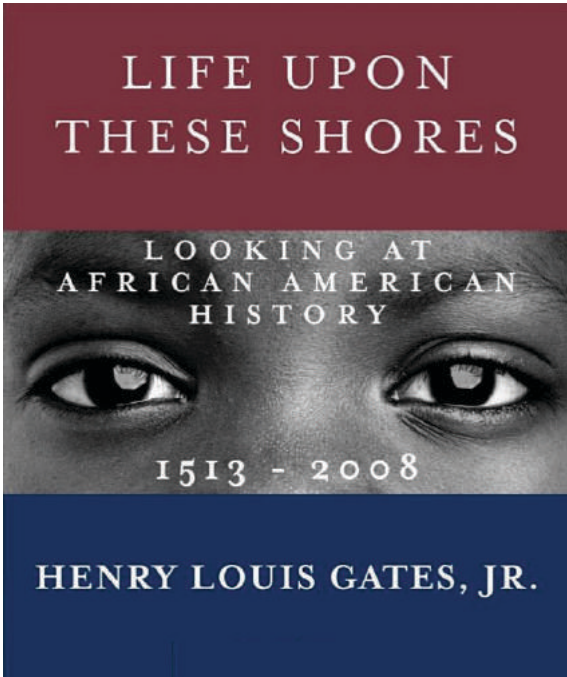
CHAPTER GRANTEES

- 100 Black Men of Atlanta, Inc.
- 100 Black Men of Bay Area, Inc.
- 100 Black Men of Greater Charlotte, Inc.
- 100 Black Men of Metro St. Louis, Inc.
- 100 Black Men of Greater Huntsville, Inc.
- 100 Black Men of Savannah, Inc



AFRICAN AMERICAN HISTORY CHALLENGE COMPETITION

The African American History Challenge AAHC Competition is an educational and scholarship program designed to enhance the study of African American history.



It is also intended to increase the interest of young people in knowing the legacy left to them, and in living lives worthy of the legacy. More than 100 students in local chapters participated in weeks of intensive, hands-on learning that allowed them to study the history book by Henry Louis Gates, Jr. entitled, “Life Upon These Shores: Looking at African American History, 1513–2008.” 100 Black Men Mentors equipped our youth with a wealth of knowledge about African American history dating back to the arrival of the conquistadors to the election of the first Black leader of America, President Barack Obama.

During the AAHC program, the two students who demonstrated the greatest proficiency were asked to represent their chapters during the National Competition at the 32nd Annual Conference. Only the final four Junior and Senior Division teams from the Preliminary Rounds advanced to compete for over \$8,000 in scholarships, prizes, and a chance to hold the title of the “2018 African American History Challenge Competition Champions!”

The 2018 African American History Challenge Youth Competition was successfully implemented by 100 Black Men chapters working with schools and communities in their service area. The participating chapters of the 100 Black Men of America, Inc. will continue to work with educators, parents, and students to promote the history and contributions of African Americans.

**MORE THAN 100 STUDENTS
IN LOCAL CHAPTERS
PARTICIPATED IN WEEKS
OF INTENSIVE, HANDS-ON
LEARNING.**

The continued support received from State Farm is essential to our ability to advance the missions of our national organization and our valued partner. It is our hope that with sustained support from State Farm and other community partners, we can continue to educate youth of our rich culture and African American history.



On Thursday, June 14, 2018, in Hollywood, FL, the competing teams began the Preliminary Rounds. These teams represented the following Chapters:

- 100 Black Men of Atlanta, Inc.
- 100 Black Men of Chattanooga, Inc.
- 100 Black Men of Chicago, Inc.
- 100 Black Men of Central Illinois, Inc.
- 100 Black Men of Greater Charlotte, Inc.
- 100 Black Men of Metro Houston, Inc.
- 100 Black Men of Madison, Inc.
- 100 Black Men of Omaha, Inc.
- 100 Black Men of Philadelphia, Inc.
- 100 Black Men of Western Pennsylvania, Inc.

JUNIOR DIVISION FINALS

100 BLACK MEN OF MADISON, INC.

Simon Kellum

Paul Eickhoff

Alternate: Genesis Woods

100 BLACK MEN OF OMAHA, INC.

Israel Bryant

Elana Elder

Alternate: Emma Cecil-Stark

100 BLACK MEN OF MADISON, INC.

EARNED THE JUNIOR DIVISION TITLE

SENIOR DIVISION FINALS

100 BLACK MEN OF CHICAGO INC.

Tyler Thomas

Mykel Cross

Alternate: Mia Cross

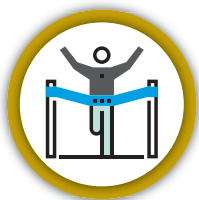
100 BLACK MEN OF PHILADELPHIA, INC.

Kayla Davis

Kamryn Davis

100 BLACK MEN OF PHILADELPHIA, INC.

EARNED THE SENIOR DIVISION TITLE



PROJECT SOAR

Expanding The 100's Success Academy:
Virtual Mentee Curriculum



THROUGH PROJECT SOAR AND THE 100'S SUCCESS ACADEMY: VIRTUAL MENTEE CURRICULUM, THE 100 IS GIVING YOUTH TOOLS TO BE SUCCESSFUL IN THE FUTURE.

In collaboration with The Coca-Cola Company, the 100 granted funding to 10 chapters to expand its Mentoring the 100 Way Across A Lifetime® programmatic platform. This program's emphasis is on education while expanding chapter infrastructure and the capacity to deliver greater impact.

Project SOAR was designed to provide sustained mentoring and wrap-around support services to impact positive development and outcomes of youth. This interactive platform includes five Mentee Curriculum Modules: Module I: Introduction to Mentoring, Module II: Education: The Great Equalizer, Module III: Health & Wellness, Module IV: Economic Development and Module V: Leadership Development.

Participants were selected based upon the following profiles:

- African American and other minority youth, aged 8–18
- Males and/or females
- Adults ages 30 or older
- Current or new mentees and other community youth
- Members of 100 Black Men of America, Inc.
- Families of mentees and the general community



The 2018 Mentoring the 100 Way Across A Lifetime® programmatic platform was successfully facilitated by nine participating chapters working with schools and communities in their service area. The participating chapters of 100 Black Men of America, Inc. will continue to work with the educators and parents to give youth tools they can use to: 1) be healthy and happy, 2) be productive in school and in their communities, and 3) ultimately go onward to successful careers and become a part of the economic fabric of America and the world.

The continued support received from The Coca-Cola Company is essential in our chapters' ability to advance our mission. Our hope is that the Mentoring the 100 Way Across A Lifetime® programmatic platform will continue to increase ongoing saturation of engagement, awareness, education, and information in the African American community.

9

CHAPTERS PARTICIPATED

676

STUDENTS COMPLETED THE PROGRAM

\$10,000

PER CHAPTER

GENDER MIX – INCLUDES PARTICIPANTS WHO COMPLETED THE PROGRAM

569

MALE STUDENTS – 70%

1,586

MALE ADULTS – 70%

107

FEMALE STUDENTS – 30%

258

FEMALE ADULTS – 30%

CHAPTER GRANTEES

100 Black Men of DeKalb, Inc.
100 Black Men of Greater Columbia, Inc.
100 Black Men of Greater Washington, D.C., Inc.
100 Black Men of Las Vegas, Inc.
100 Black Men of Metro Baton Rouge, Inc.

100 Black Men of North Metro, Inc.
100 Black Men of Prince George's County, Inc.
100 Black Men of Silicon Valley, Inc.
100 Black Men of Tallahassee, Inc.



YOUTH PARTICIPANT OUTCOMES

270

STUDENTS PARTICIPATED IN THE PROGRAM

157

IMPROVED GRADES/
PARTICIPATION
58%

84

IMPROVED STATE
TEST SCORES
31%

103

HAD A
REDUCTION IN SCHOOL
ABSENTEEISM
38%

238

STAYED ON TRACK TO
GRADUATE/PROMOTE
TO NEXT GRADE
88%

141

DECREASED
SCHOOL DISCIPLINARY
INCIDENTS
52%

74

INCREASED
POST-SECONDARY
MATRICULATION
27%

219

IMPROVED FROM THE 100'S SUCCESS ACADEMY:
VIRTUAL MENTEE CURRICULUM
81%



MILESTONES



Chairman Dortch addressing Conference attendees during the Opening Reception at 32nd Annual Conference.

32ND ANNUAL CONFERENCE

JUNE 13–17, 2018

The 100 Network convened in Hollywood, FL and delivered workshops, panel discussions, keynote addresses, and community forums focused on developing a blueprint for creating a successful future for African American youth and communities.



The Corporate Philanthropy Panel during the HBCU Sustainability Summit, was moderated by Dr. Michael Lomax of UNCF. Panelists included Lori Billingsley, Coca-Cola North America, Rodney Bullard, Chick-fil-A, Tim Mapes, Sr., Delta Airlines, and Ed Martinez, UPS Foundation.

The National Summit for Sustainability of HBCUs

HBCU SUSTAINABILITY SUMMIT

SEPTEMBER 27–28, 2018

The National Summit for the Sustainability of HBCU's was launched in Atlanta, GA focused on the long-term fiscal sustainability of our nation's Historically Black Colleges and Universities.

REAL MEN VOTE

JUNE–NOVEMBER 2018

Reactivated at the 32nd Annual Conference with a mission to maximize the power of the Black Men's vote in the 2018 Mid-Term Election and beyond.



PROSTATE CANCER AWARENESS

SEPTEMBER 1–30, 2018

The 100's long history of health advocacy includes building awareness, providing screenings, giving follow up referrals, and providing ongoing education about Prostate Cancer. The 100 activated an email and social media awareness campaign throughout the month of September.



VOTER ENGAGEMENT

SEPTEMBER 26, 2018

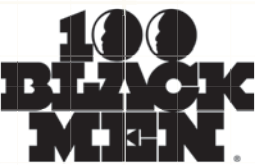
AARP and the 100 hosted a virtual Voter Engagement telephone townhall to discuss the mid-term elections and what is critical for the African American community in upcoming elections.



CHAPTER CAPACITY TRAINING

OCTOBER 5–27, 2018

During the month of October, technical trainings were delivered to 100 chapters across four regions of the 100 Network to build 100 chapters' capacity for long-term sustainability.



PRE-DIABETES AWARENESS

NOVEMBER 7, 2018

AARP and The 100 hosted an online Pre-Diabetes Awareness townhall to educate the public on symptoms and causes, along with ways to reverse the condition.





MILESTONES



CIVIC ENGAGEMENT BREAKFAST

DECEMBER 7, 2018

The 100 delivered a forum to increase voter engagement and provided strategies that attendees could implement to increase engagement within their communities for future elections.

100 INTERNSHIP PROGRAM

DECEMBER 1, 2018

The 100 Intern Program relaunched to include undergraduate and graduate students from Morehouse, Clark Atlanta, Spelman, Georgia State University, and Agnes Scott College.



VIOLENCE PREVENTION

DECEMBER 7, 2018

The 100 hosted an open panel discussion, giving participants the opportunity to engage with panelists and listen to strategies that can be implemented within the community for violence prevention.



NATIONAL LEADERSHIP SUMMIT: HIGH-QUALITY EDUCATION & PERFORMING SCHOOLS

DECEMBER 8, 2018

During this roundtable, participants discussed the impact high-quality education has on students' success, and the steps needed to ensure quality becomes the standard at all schools.



SPONSOR TESTIMONIALS



“Because of their involvement in the community, the 100 Black Men of America, Inc. is a group that we definitely have partnered with for a very long time.”

EVANNAH JOHNSON, MBA
PHR | STRATEGY CONSULTANT – DIVERSITY & INCLUSION
STATE FARM



“Walmart has benefitted from this strategic partnership that has provided numerous opportunities to build strong relationships on a national and local level.”

TONY WALLER
CONSULTANT RELATIONS
SENIOR DIRECTOR
WALMART



“Shell shares a strong partnership with this organization whose values align with our objectives of promoting excellence and high standards for young men and women whose creativity and innovation, along with leadership will positively impact their communities and companies like Shell.”

BRUCE CULPEPPER
PRESIDENT
SHELL



“I think it’s important that Wells Fargo and all companies acknowledge that they have a role in educating the young black men of America. Starting with the pre-teens and their relationship with money and then moving on to the financial education of young collegiate men and women.”

BRENDA WRIGHT
SENIOR VICE PRESIDENT WEST REGION, COMMUNITY RELATIONS
WELLS FARGO



“Georgia-Pacific has been a partner with the 100 Black Men of America, Inc. for 23 years. Georgia-Pacific has invested several millions of dollars into the organizations. We have stood for the past 23 years supporting real men giving real time, mentoring our most precious and valuable resource which is the young men and women across this country. We are pleased to continue to partner with the 100 to continue investing in our most precise and valuable resource, the young people.”

CURLEY M. DOSSMAN, JR.
PRESIDENT
GEORGIA-PACIFIC FOUNDATION



NATHANIEL R. GOLDSTON, III CORPORATION OF THE YEAR AWARD

During the 32nd Annual Conference, 100 Black Men of America, Inc. launched the inaugural Nathaniel R. Goldston, III Corporation of the Year Award, named in honor of the 100’s 2nd National Leader. The award was given to Wells Fargo; a partner of the 100 for more than three decades. The organization has provided sponsorship support of the Annual Conference, Leadership Conference and other signature events hosted by the organization. Wells Fargo supported the Women of Influence tracts of the Annual Conference. These tracts highlight the work of the women who support the 100.

Wells Fargo has been a signature programmatic supporter of the Economic Empowerment pillar of the 100. Notable key programs include:

- Pathways to Success
- Wells Fargo Idea Lab Competition
- Success Academy
- Collegiate Program
- Sophomore Scholars
- Impact Expansion — Member District Training, Online Mentor Training

The organization provides support — both financially and through direct engagement — to chapter mentees across the nation.



When accepting the award on behalf of Wells Fargo, Brenda Wright, Senior Vice President West Region, Community Relations, thanked Chairman Dortch, Vice Chairman Dotson, Mrs. Goldston and the members for allowing Wells Fargo the opportunity to support 100 Black Men of America, Inc. and its young people. She went on to say, “What you do with these young people is huge. While we talk about dreams, these are the dreamers, and their dreams will take them places.”



PRIMERICA AND PRIMERICA AALC

The Primerica African American Leadership Council has been a supporter of the 100’s mentees since 2015, by providing much-needed support for the 100 Black Men of America, Inc.’s scholarship program. Each year, at their annual convention, the AALC host an event that raises awareness to the need for scholarship. These funds allow the 100’s mentees access to college by eliminating the financial bearer they face. Members of this organization understand the need to pay their success forward. One way this is fulfilled is through a rally requesting members to give to these deserving hard-working scholars. Afterwards, they leverage the funds raised and have the Primerica Foundation match those funds.



Since 2015, Primerica's African American Leadership Council has supported the 100. Members of the AALC board presenting a check to Ron Rogers, 100 Black Men of Orlando, Inc.

The students receiving these funds create videos to share how the scholarship has aided them in progressing toward their goal of earning a college degree.



BILL AND MELINDA GATES FOUNDATION OF THE YEAR AWARD

During a period when the 100 wanted to heighten the impact of the advocacy work being performed, it was the Bill and Melinda Gates Foundation that stepped in to aid the 100. Leadership and members of chapters, at a global level, received the support needed to deliver advocacy for the youth and communities we serve.

The Foundation provided the support that fostered the 100’s successful and impactful advocating for high performing schools. This provided opportunities for the 100 to create partnerships with like-minded organizations. Members of the Devine Nine is an example of a new partnership in which training resulted in members being advocates in their community through the creating of blogs, articles, and social media posts that spoke to the importance of every student having access to high performing schools. From this support, members of the 100 became advocacy leaders, members of school boards and led efforts to provide greater access for the youth we serve to receive a high-quality education. Most importantly, it provided the support that resulted in the 100 teaching our mentees to be ambassadors and advocates for themselves and to lead the charge for accessing the best education possible.

SPONSORS & PARTNERS



SPONSORS & PARTNERS





2018 FINANCIAL STEWARDSHIP

The financial statements included herein reflect 100 Black Men of America, Inc.'s operating fiscal year, ended June 30, 2018.

Throughout this report, we have highlighted The Work of The 100 and our impactful outcomes. The strong financial support from our partners and supporters coupled with the dedicated service from our members are critical drivers of our ability to accomplish and sustain these powerful outcomes.

Thank you for your support!

Our financial results again demonstrate our continued commitment to the stewardship of the resources entrusted to us and our focus on the delivery of life changing programmatic initiatives. We again beat industry norms with Total fundraising, management

and general costs being 14 percent of total expenditures for the year. As a result, 86 percent of our donors' and sponsors' financial investments at the national level went directly to serving our youth and communities through programs.

During fiscal year 2018, 64 percent of our program expenses went to Mentoring and Leadership Development, 18 percent to Education, 5 percent to Health and Wellness and 13 percent to Economic Empowerment. This allocation demonstrates our unwavering commitment toward our core programmatic service of mentoring.

These financial statements are taken from the most recent audit of 100 Black Men of America, Inc. We are again happy to report that we received an "Unmodified" audit opinion, the highest audit opinion available. Further, our auditors reported no deficiencies in our internal controls nor any violations of laws, regulations, or sponsor agreements. Our local chapters are each unique charitable organizations and each has their own financials that are not reflected in the financial statements herein.



Corporations & Foundations (Sponsors)	63%
In-Kind Contributions (Sponsors)	13%
Government Grants	7%
Special Events/Conferences	7%
Chapter Membership Dues & Assessments	5%
Private (Individual) Donors	3%
Other Income	1%
Investment Income	1%



Mentoring & Leadership Development	56%
Education	15%
Management & General	12%
Economic Empowerment	11%
Health & Wellness	4%
Fundraising	2%



Mentoring & Leadership Development	64%
Education	18%
Economic Empowerment	13%
Health & Wellness	5%

CONDENSED STATEMENT OF ACTIVITIES

TWELVE MONTHS ENDED JUNE 30, 2018

REVENUES

	Dollars	Percent
Government Grant	\$ 325,926	7%
Private (Individual) Donors	\$ 138,238	3%
Corporations & Foundations (Sponsors)	\$ 2,926,420	63%
In-Kind Contributions (Sponsors)	\$ 604,650	13%
TOTAL PUBLIC SUPPORT	\$3,995,234	86%
Chapter Membership Dues & Assessments	\$ 229,198	5%
Special Events-Conferences	\$ 315,723	7%
Other Income	\$ 63,794	1%
Investment Income	\$ 35,350	1%
TOTAL OTHER SUPPORT	\$ 644,065	14%
TOTAL REVENUES	\$4,639,299	100%

EXPENDITURES

	Dollars	Percent
Mentoring & Training	\$ 2,789,290	56%
Economic Empowerment	\$ 536,448	11%
Health & Wellness	\$ 201,884	4%
Education (Including Scholarships)	\$ 753,276	15%
TOTAL CHAPTER PROGRAMS	\$4,280,898	86%
Fundraising	\$ 120,842	2%
Management & General	\$ 603,359	12%
TOTAL SUPPORTING SERVICES	\$ 724,201	14%
TOTAL EXPENDITURES	\$5,005,099	100%

CONDENSED STATEMENT OF FINANCIAL POSITION

AS OF JUNE 30, 2018

ASSETS

Cash & Investments	\$ 2,927,509
Prepaid Expenses	\$ 32,352
Accounts Receivable	\$ 231,696
Promises to Give	\$ 1,237,381
Property & Equipment	\$ 150,877
TOTAL ASSETS	\$4,579,815

LIABILITIES AND NET ASSETS

Accounts Payable & Accrued Expenses	\$ 775,650
Total Liabilities	\$ 775,650
Unrestricted Net Assets	\$ 1,944,447
Temporarily Restricted Net Assets	\$ 1,859,718
Total Net Assets	\$ 3,804,165
TOTAL LIABILITIES & NET ASSETS	\$4,579,815

Our fiscal year 2018 program expenses went to:



64% MENTORING & LEADERSHIP DEVELOPMENT



18% EDUCATION



13% ECONOMIC EMPOWERMENT



5% HEALTH & WELLNESS

CONSTITUTIONAL OFFICERS

CHAIRMAN OF THE BOARD
Mr. Thomas W. Dortch, Jr.

VICE CHAIRMAN
Mr. Albert E Dotson, Jr., Esq.

TREASURER
Mr. Milton H. Jones, Jr.

SECRETARY
Dr. Mark Alexander

GENERAL COUNSEL, EX OFFICIO
Mr. James “Mac” Hunter, Esq.

PARLIAMENTARIAN
Mr. Anthony B. O’Neill, Sr., Esq.

CHIEF EXECUTIVE OFFICER
Mr. John E. Armstrong, Jr.

MEMBERS AT LARGE

Mr. Acey Byrd

Mr. Bethew “Bert” Jennings

Mr. Michael Victorian

Mr. Charles Walker

Rev. Jewett Walker, Jr.

DISTRICT REPRESENTATIVES

INTERNATIONAL
Mr. Kolarele Sonaike

MIDWEST
Mr. William Luster

WESTERN
Mr. Marcellous “Mark” Reed

NORTHEASTERN
Mr. Curtiss Jacobs

SOUTHERN
Mr. Charles Griggs

SOUTHEASTERN
Mr. Stanley L. Savage

CHAIRMEN EMERITUS

Mr. Curley M. Dossman, Jr.

PRESIDENTS EMERITUS

Dr. William H. Hayling

Mr. Nathaniel R. Goldston, III *

APPOINTED BOARD
COMMITTEE CHAIRS

PROGRAMS
Dr. Joshua Murfree

BY-LAWS & GOVERNANCE
Mr. Vernon Durden

CHANGE & TRANSFORMATION
Mr. Al Sullivan

OPERATIONS POLICY
Mr. Robert B. Tapley

100 INTERFAITH
Rev. Dr. Frederick D. Haynes, III

CONVENTIONS & MEETINGS
Mr. Kevin Patterson

CHAPTER DEVELOPMENT
Dr. Albenny Price

EDUCATION COMMITTEE
CO-CHAIR, K-12
Dr. Floyd Rose

EDUCATION COMMITTEE
CO-CHAIR, HIGHER EDUCATION
Dr. Joseph Silver

CHAPTER EXPANSION
COMMITTEE CHAIR
Mr. Eric FrialI

*Deceased

PRESIDENTS & CHAPTERS

ALABAMA	
Greater Auburn /Opelika	Clifford Jones
Greater Huntsville	Curtis Ellington, Jr.
Greater Mobile	Rufus Hudson
Greater Montgomery	Jameal Brown
Metro Birmingham	Ronnie O. Rice
Selma	Warren Young
West Alabama	Rodney Pelt, Sr.
ARIZONA	
Phoenix	Prentice Moore
ARKANSAS	
Greater Little Rock	Kenneth “Muskie” Harris
CALIFORNIA	
Bay Area	Muhammad A. Nadhiri
Inland Empire	Keith Willis
Long Beach	Lance Robert
Los Angeles	Jewett Walker, Jr.
Orange County	Marcellous (Mark) Reed
Sacramento	Delondi Kintadi
Silicon Valley	Sean Dickerson
Sonoma County	William Clarke
COLORADO	
Denver	Justin Brooks
CONNECTICUT	
Stamford	Josiah Lindsay
DISTRICT OF COLUMBIA	
Greater Washington, D.C.	James Thompson
FLORIDA	
Greater Fort Lauderdale	Dennis Wright
Jacksonville	Charles Griggs
Greater Orlando	Reginald Whitehead
Pensacola	Delarian Wiggins
South Florida	Stephen Johnson, Esq.
Southwest Florida	Fredrick Morgan
Tallahassee	Eric FrialI
Tampa Bay	Karl Davis
GEORGIA	
Atlanta	Kevin Gooche
Augusta	Calvin Thomas
Brooks-Grady-Thomas	Alphonso Williams
Columbus	Nyles Caggins, Jr.
DeKalb	Romeo Stockett
Macon-Middle	Alonza Moore
Milledgeville-Oconee Area	Robert Fuller
North Metro	Dolapo Erinkitola

Rome-Northwest	Rayford Horne
Savannah	Harold Ogelsby
South Metro	Paul Vaughn
Southeast	Troy Jackson
Valdosta	Nathaniel Haugabrook, II
West Georgia	Clifford Meeks
ILLINOIS	
Central Illinois	Jerome Maddox
Chicago	Carl Tutt
INDIANA	
Alton	Lawrence Williams
Greater South Bend	Arnold Sallie
Indianapolis	James Duke
KENTUCKY	
Louisville	Reggie Gresham
LOUISIANA	
East Feliciana Parish	Tyrone Dunn
Greater Lafayette	Melvin Caesar
Metro Baton Rouge	Fred Sibley
Metro New Orleans	Jonathan Wilson
St. Mary Parish	Clarence Robinson
MARYLAND	
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